



Seamless Logistic Chain & Continuous Innovation Culture at Algeciras BrainPort

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Ernest Shackleton

THE CONQUEST OF THE ANTARCTIC



December 29th, 1913. London Times



Endurance

Innovation as a Process



HERCULES



Programa de Cultura y Gestión de la Innovación



Global Trade & Maritime Transport

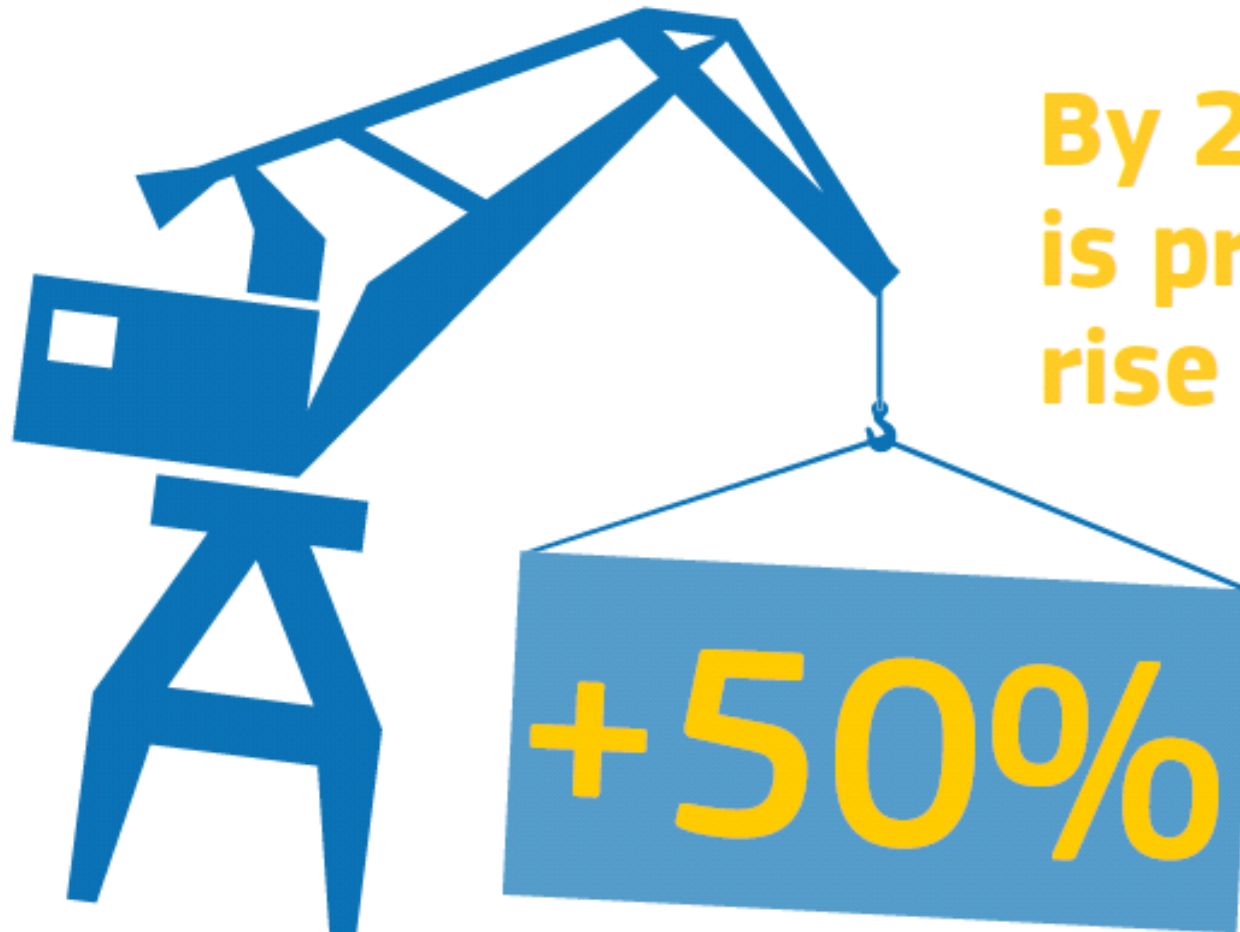
90%

*GLOBAL TRADE IS
TRANSPORTED BY SEA*

*MARITIME TRANSPORT IS THE
BACKBONE OF INTERNATIONAL TRADE*



Global Trade & Maritime Transport



**By 2030 traffic
is predicted to
rise by 50%.**

Key Issues



- 01 ▶ **What are the Logistic Challenges?**
- 02 ▶ **How Digital Innovation Helps to Deliver Value?**
- 03 ▶ **What's Going on in Practice?**
- 04 ▶ **Next Steps to Consolidate Innovation Process?**

01

What are the Logistic Challenges?



Mission of a Port

Accelerate the Cargo Flow through Logistic Chains
to Support Trade and Create Value

Many Actors Involved to Deliver The Port Service
Operations and Documentation Flows: Complex

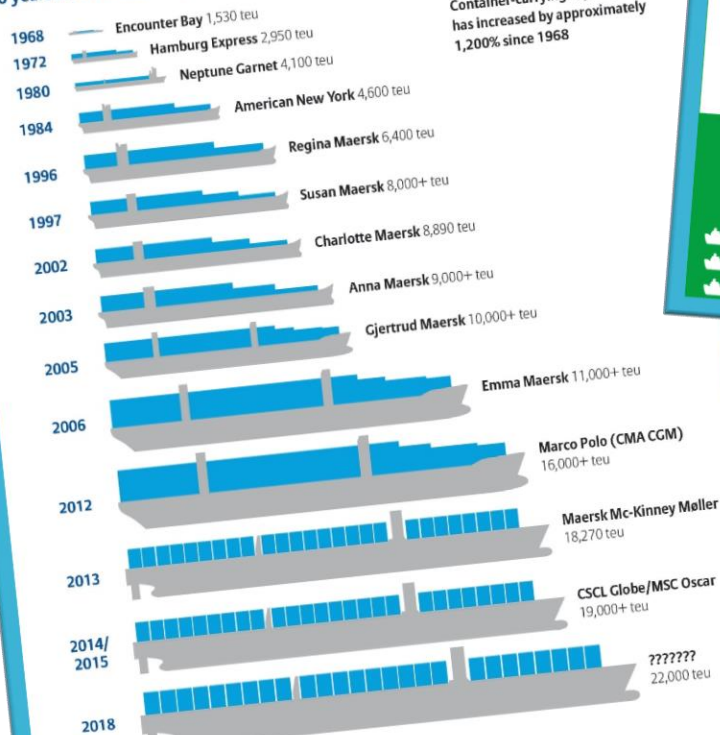




COMPLEXITY IS THE NEW REALITY

Key Drivers in Port Logistics

50 years of Container Ship Growth



Graphic: Allianz Global Corporate & Specialty.
Approximate ship capacity data: Container-transportation.com

Container-carrying capacity
has increased by approximately
1,200% since 1968



The Alliances
represent **97%**
of all East-West
capacity



...and **76%**
of global container
capacity

Ocean Alliance



350
VESSELS

THE Alliance



240
VESSELS

2M



193
VESSELS

Bigger Vessels
Industry Consolidation
Wild Competition

Get your stuff fast



Unlimited FREE Two-Day Shipping on all eligible orders

FREE
2DAY
SHIPPING

amazon.com
Prime

Just-in-Time
e-commerce

Problems in Port Logistics

Ports as “BLACK HOLES” in Logistic Chains

- ✓ Visibility & Transparency
- ✓ Predictability & Reliability
 - ✓ Waiting Times
 - ✓ Documentation & Burocracy
 - ✓ Mistrust & Discontinuity
 - ✓ Inefficient Coordination
 - ✓ Communication Gaps





02

How Digital Innovation Helps to Deliver Value?

What is DIGITAL for Algeciras Port?



Transparency (Trust)



Predictions



Autonomous



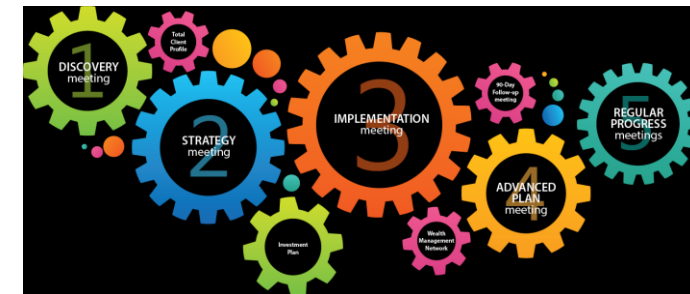
No Idle Time



Seamless



Data-Driven Decisions



**Innovation as a
Business Process**

Mission Critical Priorities & IT Pillars

Operational Excellence in Port Community



**Port CDM: Digital Platform
for ComPort**

Seamless Integration in the Logistic Chain



**Digital Platform for B2B
Interactions**

Technology & Innovation to the Core



**Innovation as a
Business Process**

Next Generation Algeciras Port

Port Digital Innovation Vision

- ✓ **NGP: Automated Intelligent (Data-Driven Value) Seamless Port**
- ✓ **Become a World-Class Logistics Innovation Cluster**

Port Digital Innovation Mission

- ✓ **Collaborative Platform for Full Visibility and Idle Time Reduction**
- ✓ **Expert System for Data-Driven Decisions & Accurate Predictability**

A black and white photograph of Thomas A. Edison in his workshop. He is standing, leaning on a workbench with his right hand, and has his left hand on his hip. He is wearing a dark jacket over a vest and a collared shirt. The background shows shelves filled with various items, including books and scientific equipment. The lighting is soft, highlighting his face and the details of his workshop.

***“vision without execution
is hallucination”***

Thomas A. Edison

One-Page IT & Innovation Plan

2014

2017

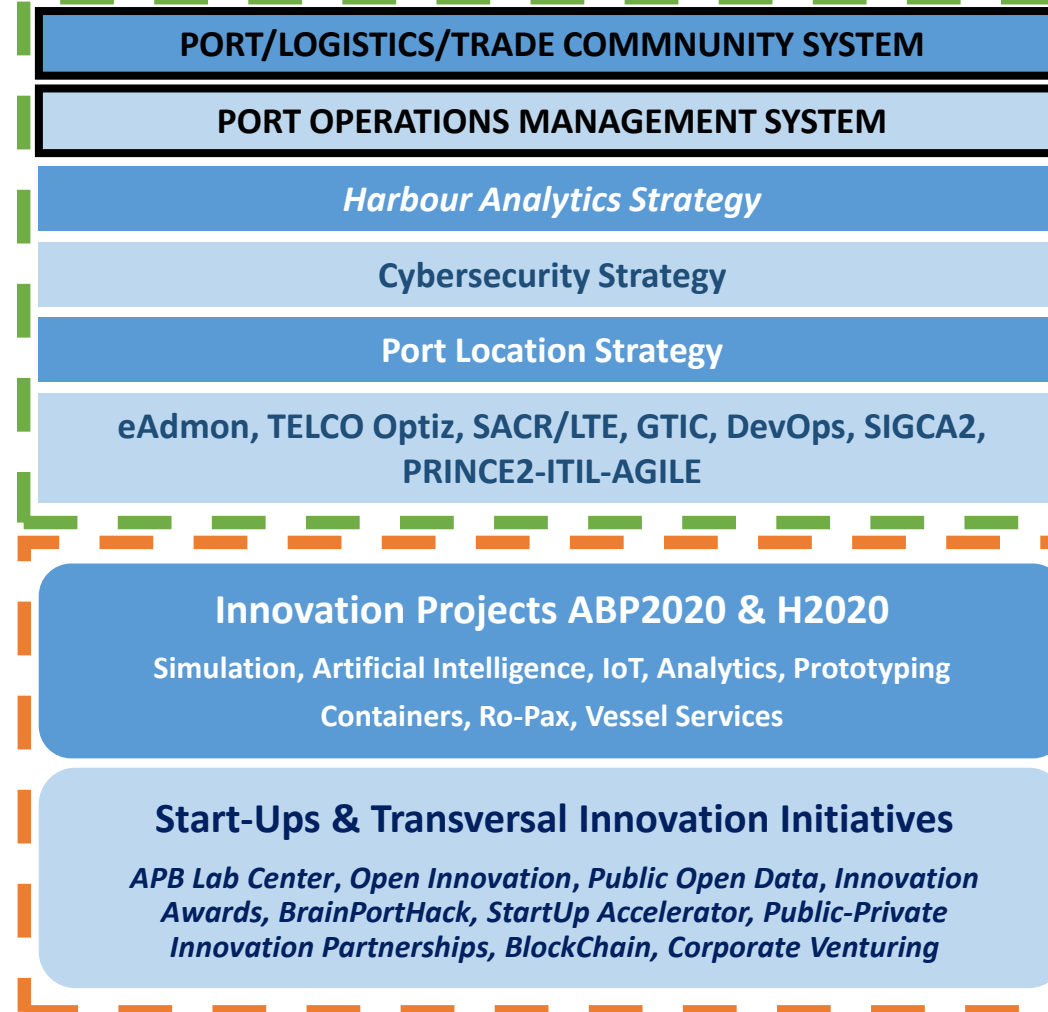
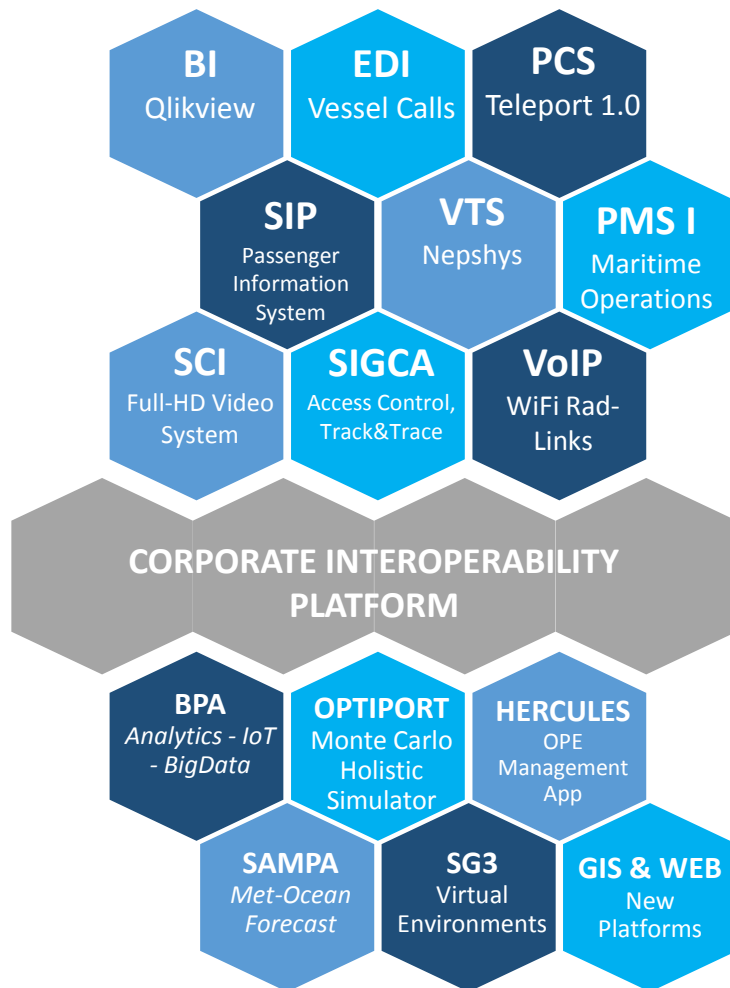
2020

2025

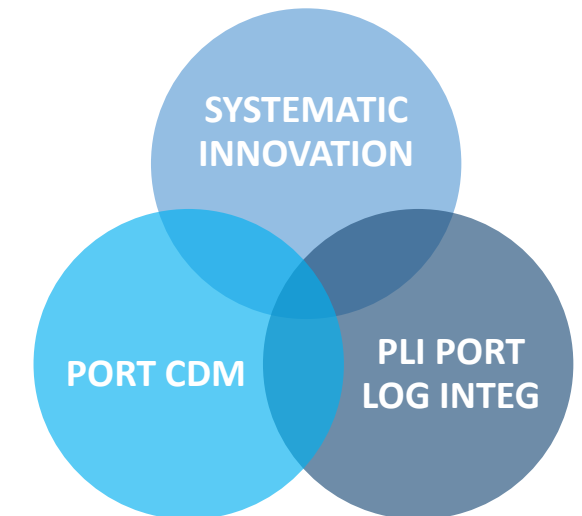
Phase I: 2014-2016

Phase II: 2017-2020

Phase III: 2020-2025



Next Generation
Port Concept



Port Logistics
Innovation Cluster

One-Page IT & Innovation Plan

2014

2017

2020

2025

Phase I: 2014-2016

Phase II: 2017-2020

Phase III: 2020-2025

**Digital Port
Ecosystem**

**Maximize Impact in
Port Community**

**New Business
Models**

**IT - Business
Integration**

**Collaboration
& Analytics**

**Artificial
Intelligence**

**New Innovation
Framework**

**Innovation as a
Business Process**

**Start-Ups
Ecosystem**

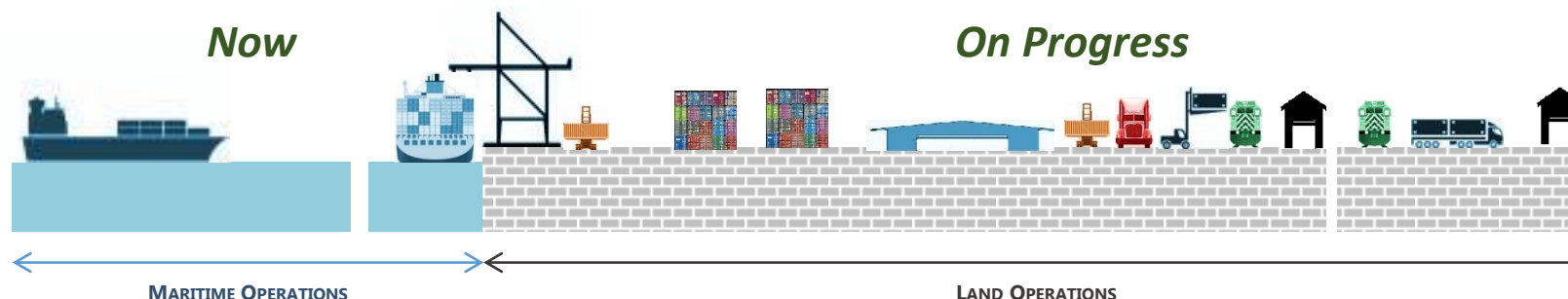
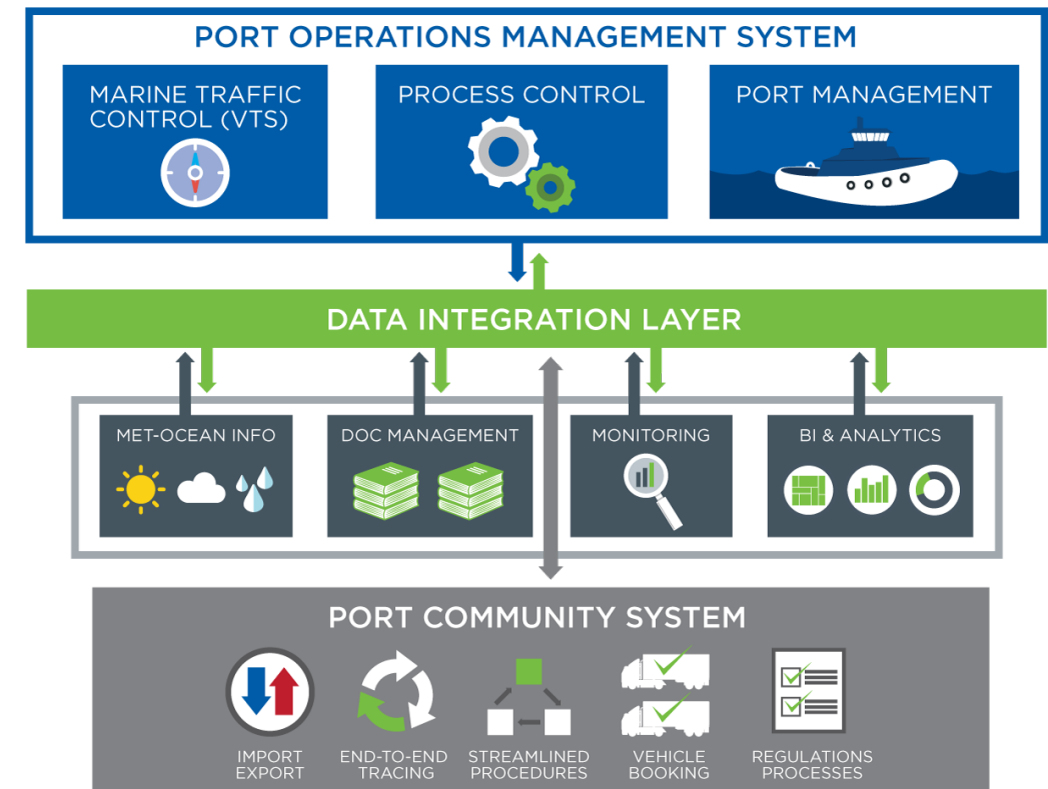
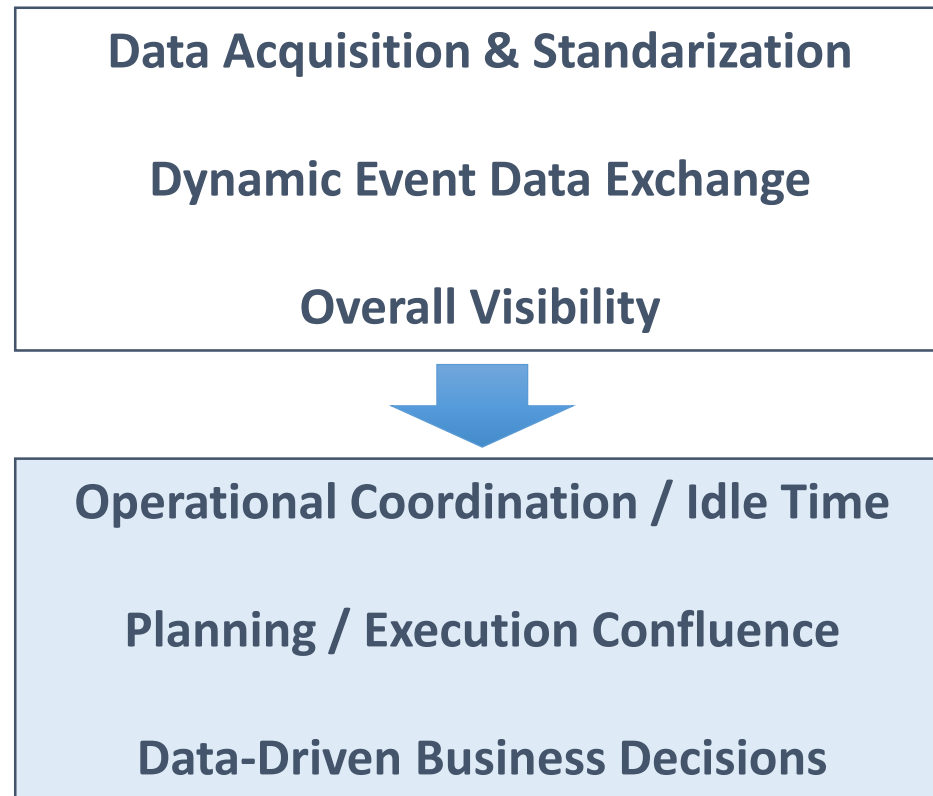
03

What's Going on in Practice?

<http://innovacion.apba.es/>

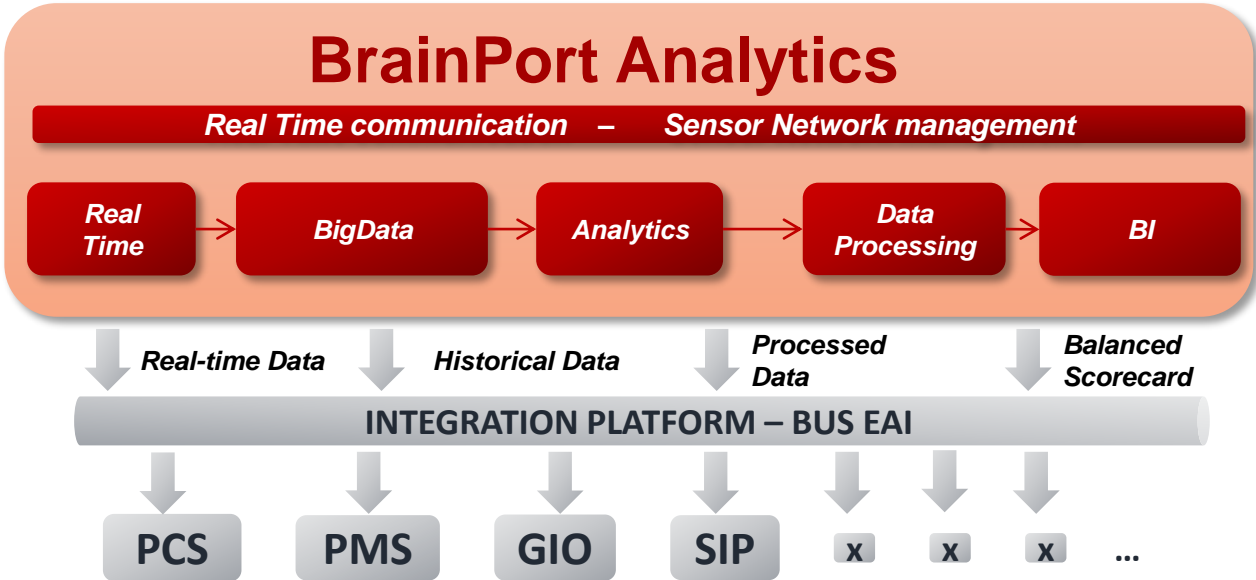


Port Operations Management System

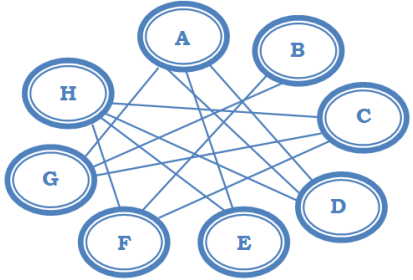


BrainPort Analytics

Operations + Meaningful Information = “Process Intelligence”



Teleport 2.0: Port Community System



Information and Documentation Exchange Platform



*From **Port** Community System To **Logistic** Community System To **Trade** Community System
Port Integration Along the Logistic Chain*

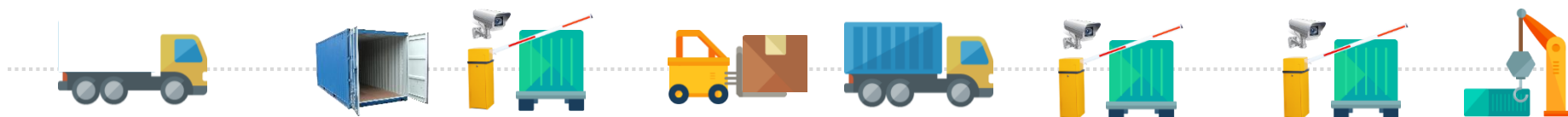
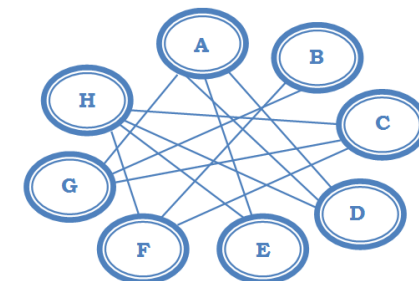
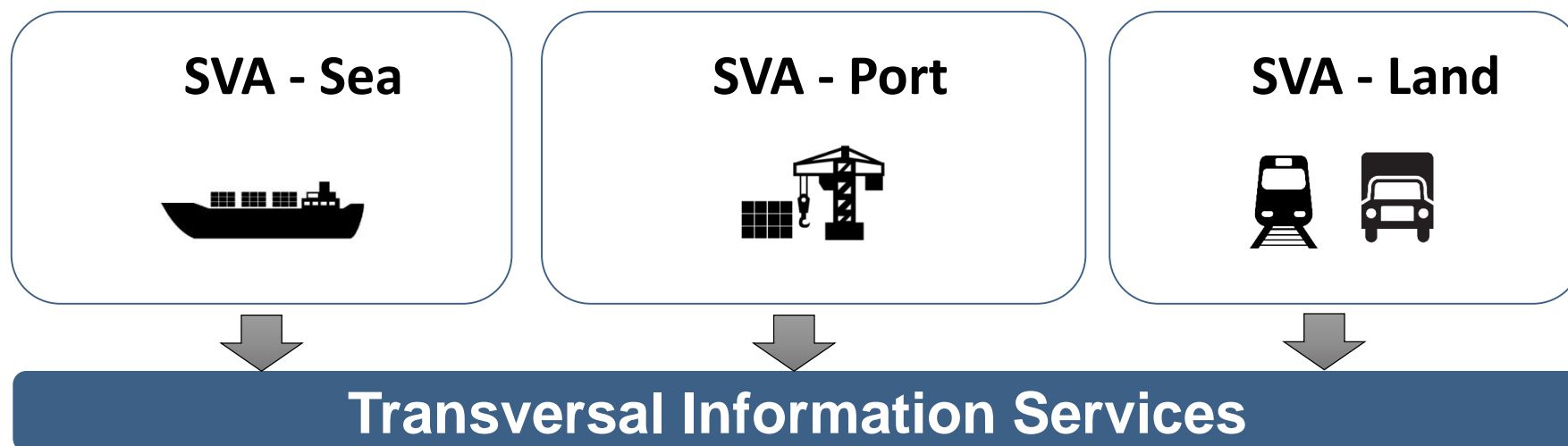
TELEPORT 2.0

*Downstream:
Inland*

*Upstream:
Port-to-Port*



Teleport 2.0: Port Community System





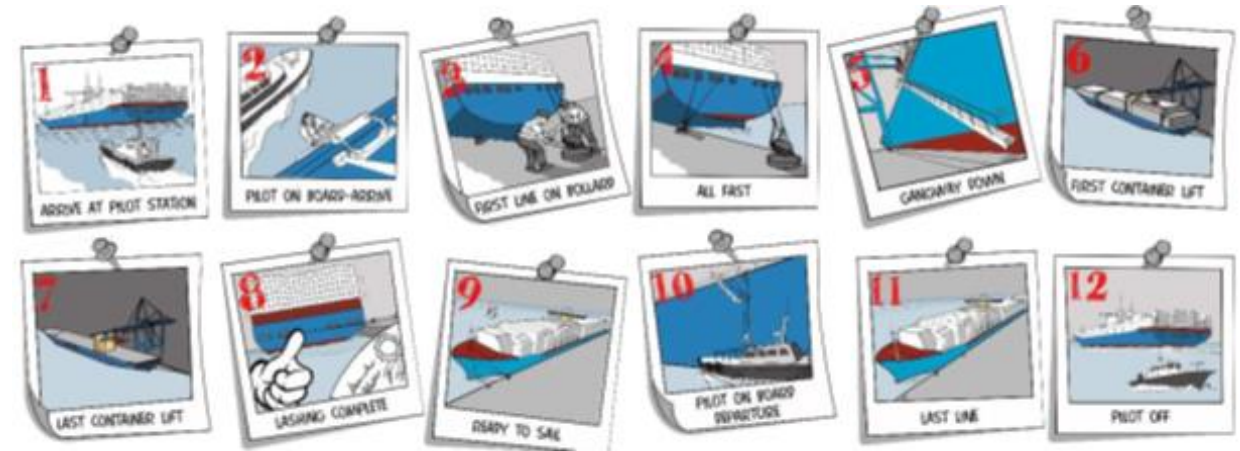
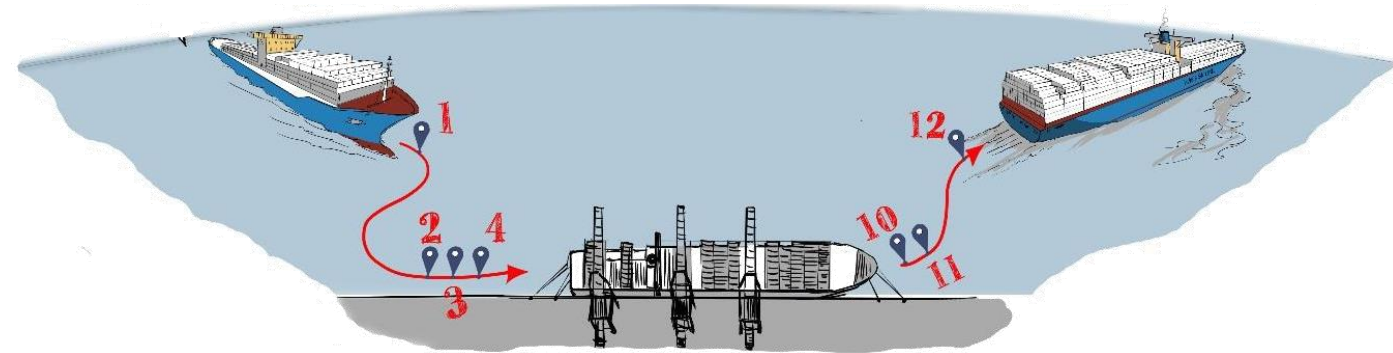
Pit-Stop Port Operations

Target: Reduce End-2-End Idle Time



OPERATIONAL EXCELLENCE THROUGH CROSS-CONNECTED SYSTEMS

- ✓ End-2-End Visibility
- ✓ Port Collaborative Decision Making
- ✓ Processes and Data Standardization
- ✓ With BU, Customers & other Ports
- ✓ Agile Methodology (Scrum)
- ✓ Prototyping & Validated Learning
- ✓ Cloud Continuous Integration Platform



04

Next Steps to Consolidate Innovation Process?



If you want to go fast, go alone.
if you want to go far, go together.

— African Proverb

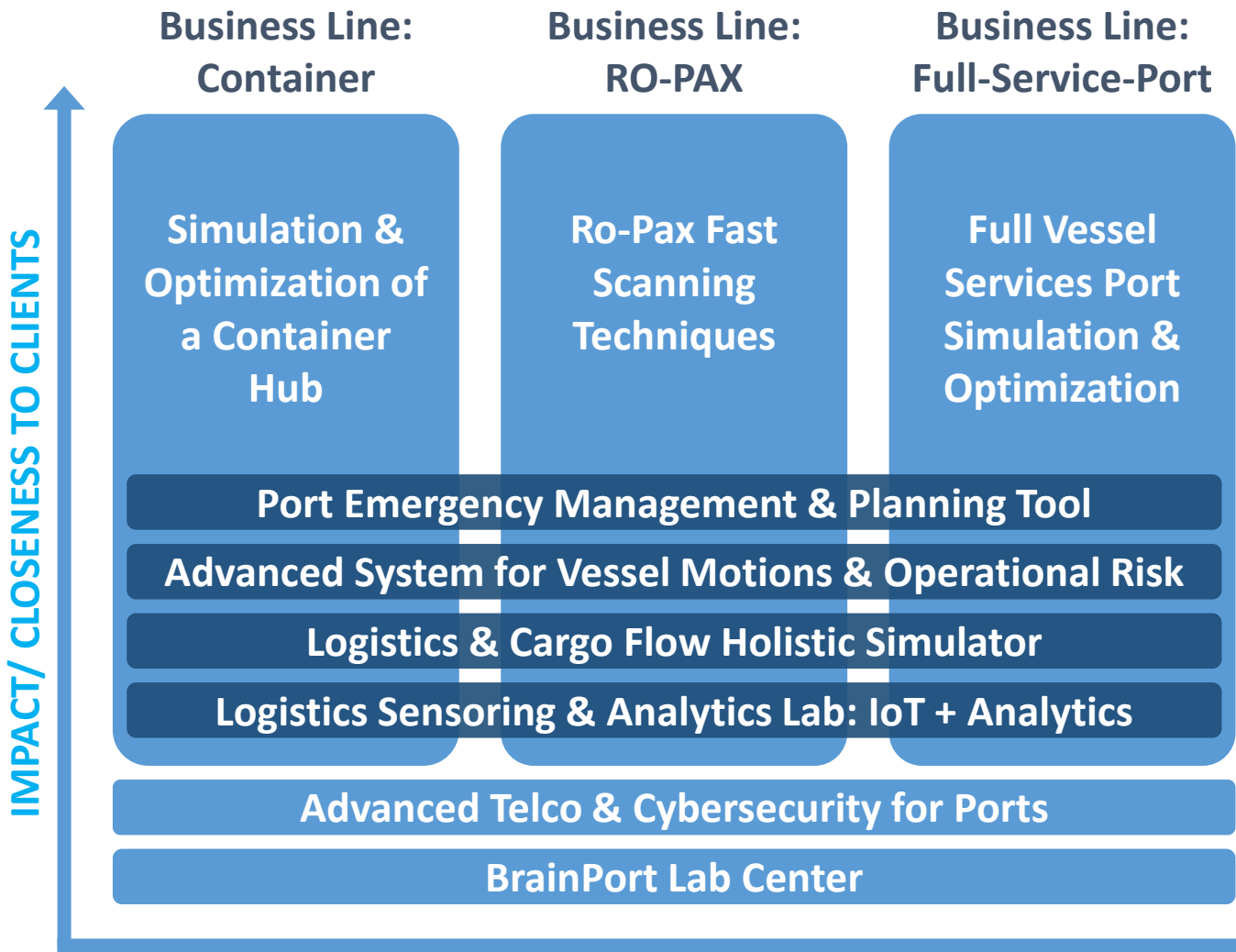


Next Steps




1. Promote more **Interactions with Customers** along the Logistic Chain
2. Systematize Relationships with **Start-Up Ecosystem**
3. **Simplify Digital Platforms**
4. Continuous **Exploration of Digital Innovation Trends** (Blockchain, AI, Machine Learning...)
5. Test & Adopt **New Business Models** (Dynamic Pricing, New Services...)

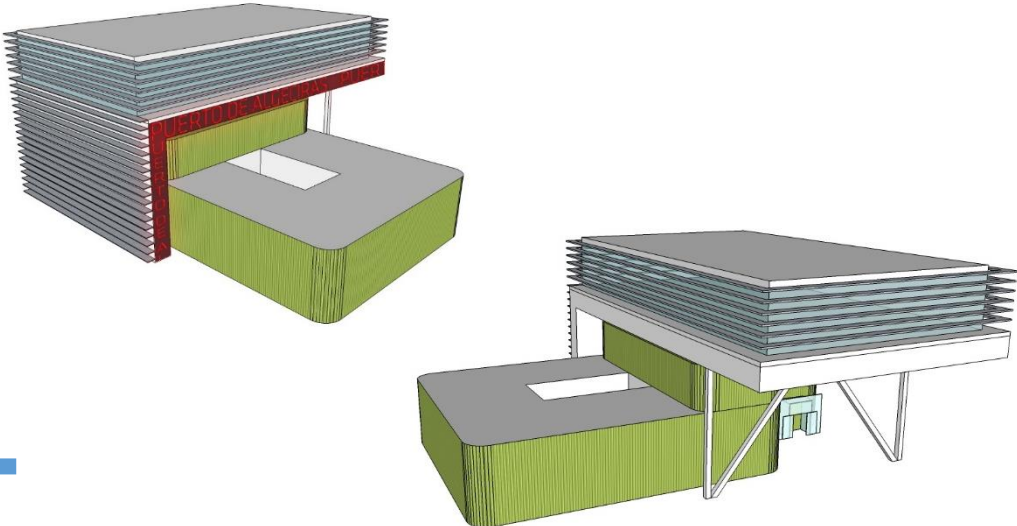
Innovation Projects: 2017-2020



Public Innovation Procurement



Competitive Dialogue



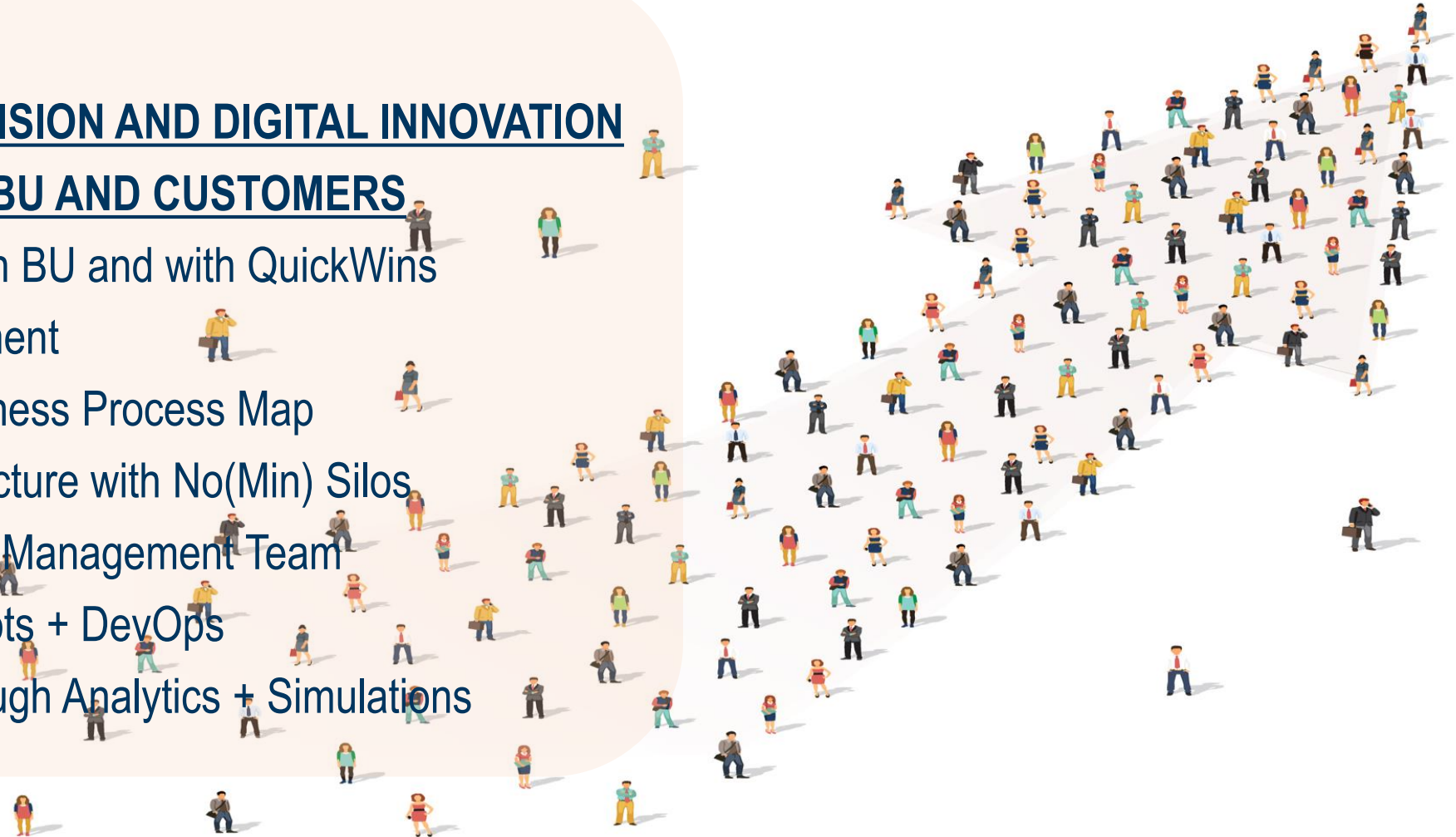
Key Success Factors

- ✓ Long-Term Goals
- ✓ Integrate Business Vision and Digital Innovation
- ✓ Collaboration with BU and Customers
- ✓ Communicate Together with BU and with QuickWins
- ✓ Public Innovation Procurement
- ✓ Elaborate End-2-End Business Process Map
- ✓ Corporate Systems Architecture with No(Min) Silos
- ✓ Set-Up an Inter-Operability Management Team
- ✓ Agile Methodology with Pilots + DevOps
- ✓ Data-driven Decisions through Analytics + Simulations

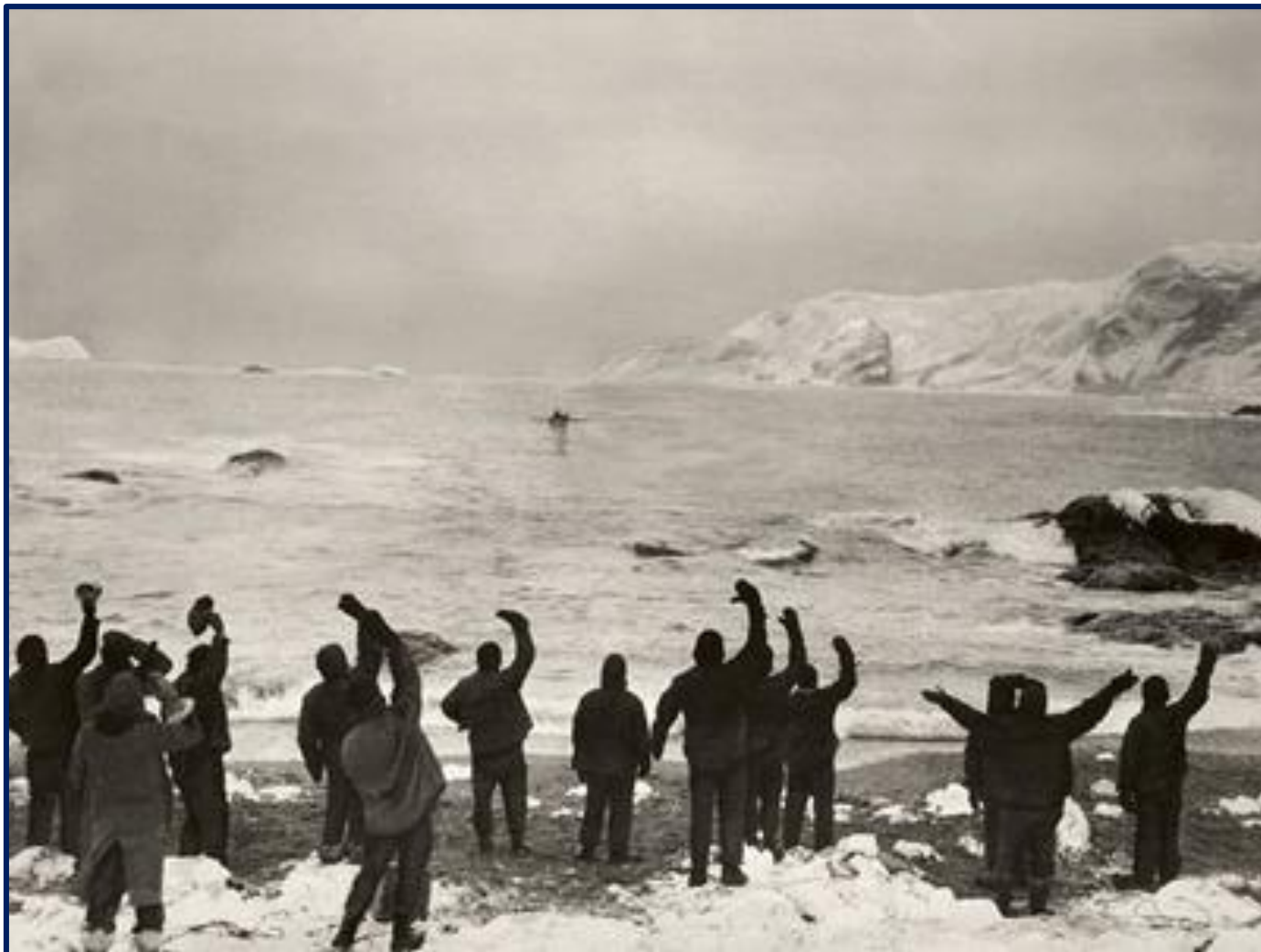


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Innovation for Next Generation Port



*“DIFFICULTIES ARE JUST THINGS TO
OVERCOME”*

ENDURANCE

TEAM WORK

HERCULES

*INNOVATION AS A CORE BUSINESS
PROCESS IN COLLABORATION WITH
PARTNERS AND CUSTOMERS
FOR NEXT GENERATION PORT*

An aerial photograph of the Strait of Gibraltar, showing the city of Algeciras on the Spanish coast and the city of Gibraltar on the British-controlled rock. The sea is a deep blue, and the surrounding land is a mix of green and brown. A dark red banner with white text is overlaid on the image.

¡Muchas Gracias!