

ABP2020 Phase II

Preliminary Market Consultation

PREDICTIVE AND PRESCRIPTIVE INTELLIGENCE FOR THE OPTIMIZATION OF PORT LOGISTIC OPERATIONS AT ALGECIRAS PORT

General approach and functional requirements

Algeciras, June 2019

1. Project background (1/2)

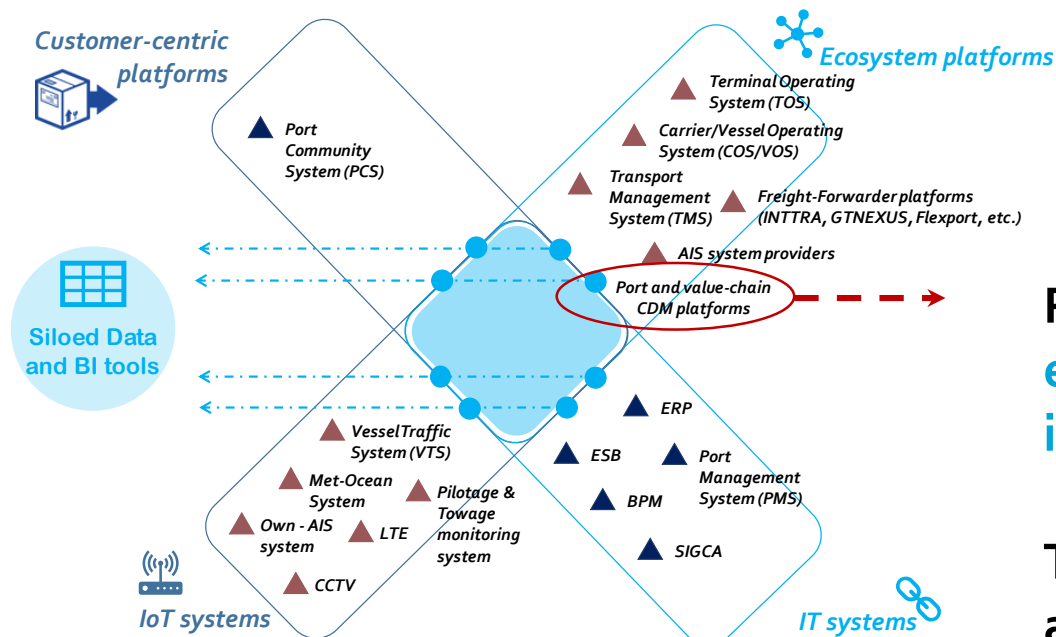
Collaboration and data exchange between stakeholders is essential to improve the coordination between partners, minimize idle times alongside value chain, and improve port logistics efficiency.



Creating value through data exchange requires information to flow...and a platform with universal applicability (a platform of platforms)

1. Project background (2/2)

APBA has tested two additional collaborative and shared-events digital platforms based on the PortCDM concept (“Pit Stop” and “Container Value Chain” prototypes), which will be included in the Algeciras Port Digital Ecosystem...

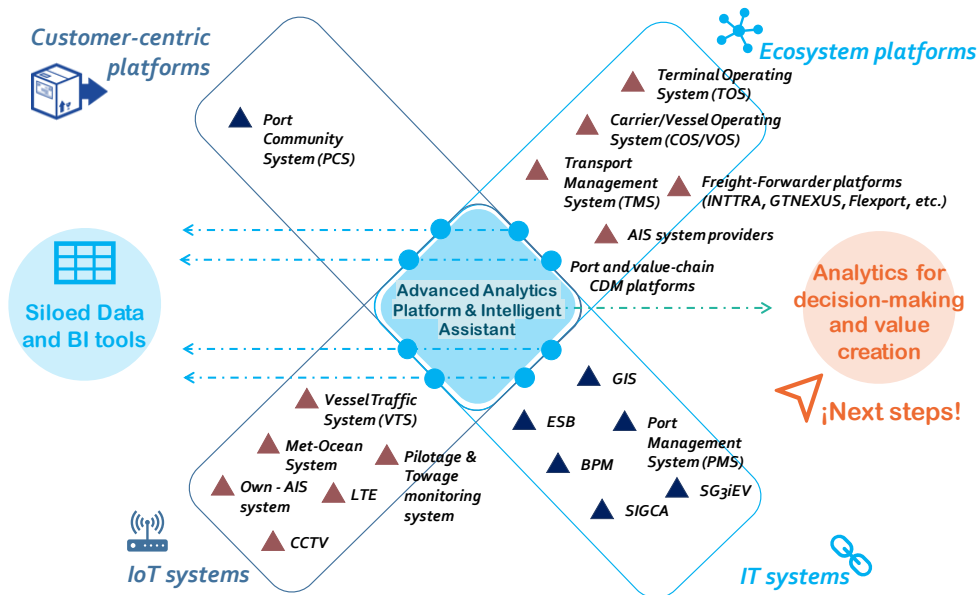


Real time or updated data and information from ecosystem platforms and Algeciras Port IT/IoT systems is shared between main stakeholders involved.

Those new digital platforms within the supply chain are able to talk to each other.

2. Opportunity ahead (1/2)

However, **tracking/monitoring** fixed and mobile assets and having **visibility at real-time** **is not enough**. Currently, there is room to improve predictions to be able to **react** under operational/business disruptions scenarios.

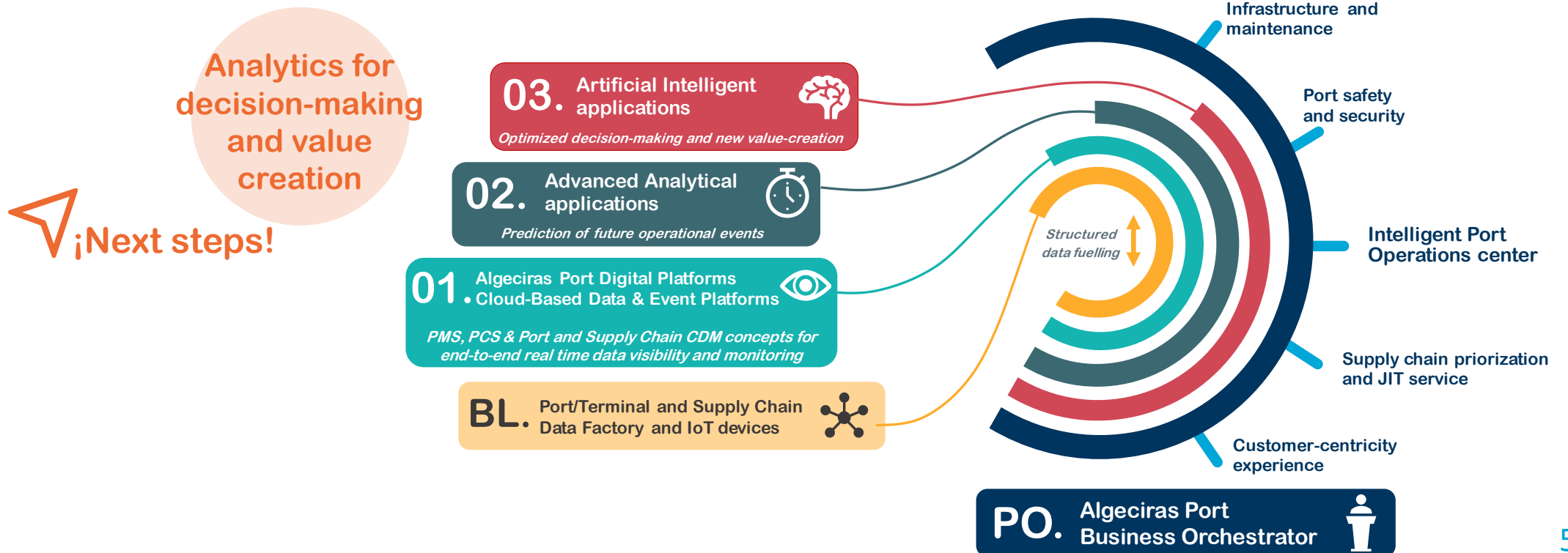


Exploiting data in order to **help predicting actual and potential impacts** over port-logistics operations such as transport demands, peaks, congestion, delays, etc.

Transforming data into **useful information** and assess decision-making process by implementing **AI-based systems and simulation tools**.

2. Opportunity ahead (2/2)

The **next step** is developing a **predictive intelligence layer (tool)** on top of those digital platforms that provides real-time visibility and operational awareness in order to be able to **predict events/scenarios or impacts and suggest actions** oriented to optimize port-logistics operations at Algeciras Port and its supply chain.



3. Strategic and project goals

- Main Project Objective**
 - ✓ **Optimize port-logistics operations** related to general cargo (containers and Ro-Ro/Ro-Pax) going through the **Multi-Terminal Hub of Algeciras Port** by developing a **AI-based decision-making tool with advanced analytics and simulation capabilities.**
- Specific Project Objectives**
 - ✓ More efficient port operations (time/cost)
 - ✓ Better use of assets and resource allocation
 - ✓ Improve port operations sustainability
 - ✓ Better transparency
 - ✓ More efficient supply chain operations (value chain)
- Expected impacts (KPI)**
 -  Idle and waiting time for vessels, trucks and trains (5-10%)
Port total turnaround time(5-10%)
 -  Quality of service and better use of port assets
 -  Energy consumption and gas emissions (10%)
- Port Strategic Goals**
 - ✓ **Improve service costs, efficiency, reliability and capacity (attractiveness and efficiency of value chain and transshipment services).**
 - ✓ **Better port's integration within the supply chain (OPS visibility and predictability)**
 - ✓ **Development of import/export traffic**
 - ✓ **Operational excellence**

4. Scope and functional requirements

- **Project Scope**
 - ✓ To develop an **AI-based decision-making tool** complemented by **predictive/prescriptive functionalities and simulation capabilities** with the aim of making more efficient cargo flow through Algeciras Port

- **Functional Needs**

1. Algeciras Port Hub performance predictor

Predict the global performance of the hub under what-if scenarios and assess strategic decision making-process as regards to design and performance at medium-term.

2. Algeciras Port-Logistics operations' impact predictor

Predict waiting and total turnaround time for vessels, trucks and trains in order to assess operational decision-making process as regards to supply chain planning at operational level.

4.1. Assessment tool for strategic/tactical decisions (Port planning Optimization)

Current situation and opportunity

- ✓ **Strong competition** for transshipment containers by major ports in West-Med and Ro-Ro/Ro-Pax at Gibraltar Strait.
- ✓ **Digital transformation** within Algeciras Port's ecosystem
- ✓ Growing availability of **port logistics data**
- ✓ Develop new strategies to address the **changing customer requirements** and meet quality of service expectations.
- ✓ Today's optimization challenge: Companies need to provide more **future-looking answers** and **recommendations** to execution decisions that cannot be only addressed by historical analysis

Scope

To develop a tool with predictive/prescriptive intelligence in order to predict the global performance of the Algeciras Port hub and assess strategic/tactical decision making-process as regards to design, layout and performance at medium-term.

Final user and main application

- ✓ Port Operations Management Department from **Algeciras Bay Port Authority** for **Port Planning**

Use cases/Business questions

- ✓ Which will be the most restricting bottleneck under different scenarios?
- ✓ What will be the average port waiting/turnaround time?
- ✓ What will be the average occupation/utilization level of port assets?
- ✓ What will be the performance level of the hub?
- ✓ What would be the consequences if we change operational rules of anchorage areas or truck appointment system?
- ✓ If import/export traffic increase about x%, what will be the optimum port set-up?

4.2. Assessment tool for operational decisions (Port-Logistic Operations Optimization)

Current situation and opportunity

- ✓ **Digital transformation** within Algeciras Port's ecosystem
- ✓ Growing availability of **port logistics and supply chain real time data**
- ✓ Increasing evolution of **modeling and analytical tools** (from descriptive analytics to **analytical optimization with prescriptive/predictive intelligence**)
- ✓ Today's optimization challenge: Companies need to provide more **future-looking answers** and **recommendations** to execution decisions that cannot be only addressed by historical analysis
- ✓ **Creating added value** for our users/clients by analyzing data

Scope

To develop a tool with **prescriptive/predictive intelligence** in order to predict events, scenarios and impact as regards to port-logistics operations at short-term (from 2h to 48h in advance) for main supply chain stakeholders

Final user and main application

- ✓ Transport and shipping companies, logistic operators, cargo owners and terminal operators within the Port of Algeciras.
- ✓ Port Services' providers/operators
- ✓ CC Port Security and Protection

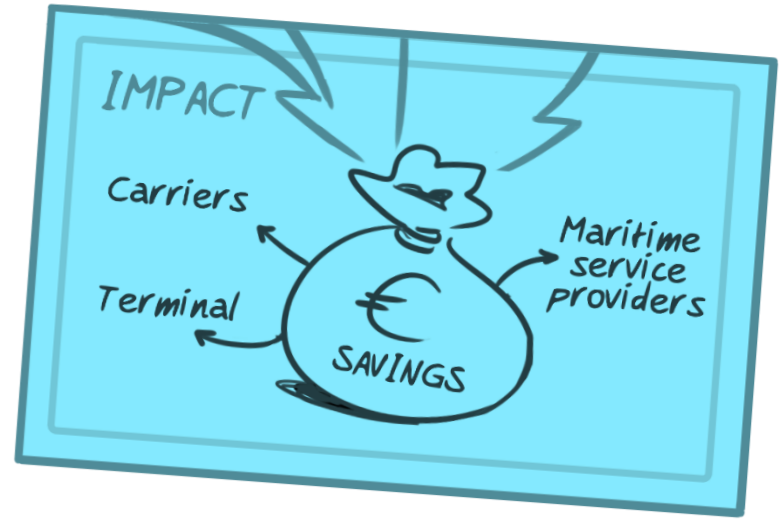
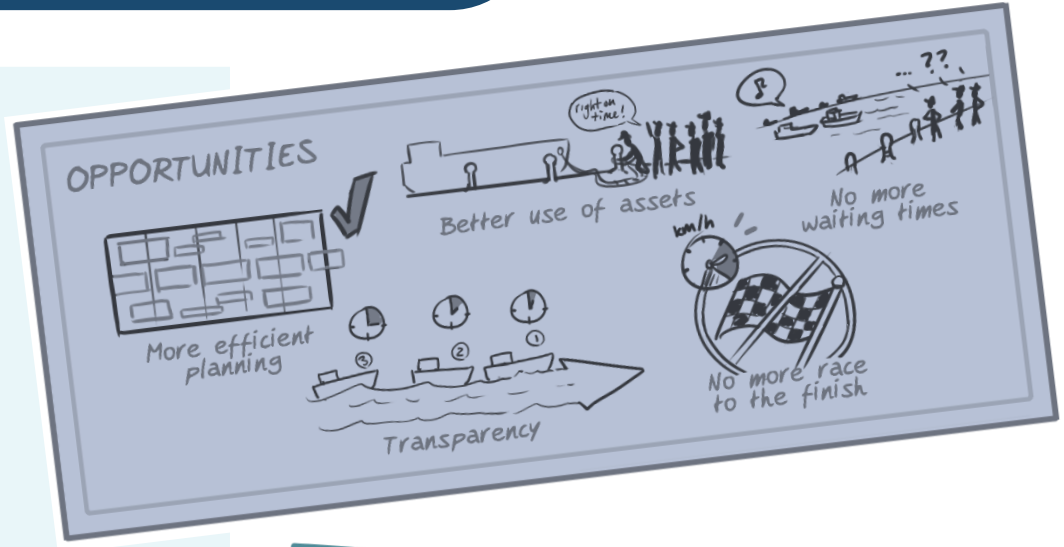
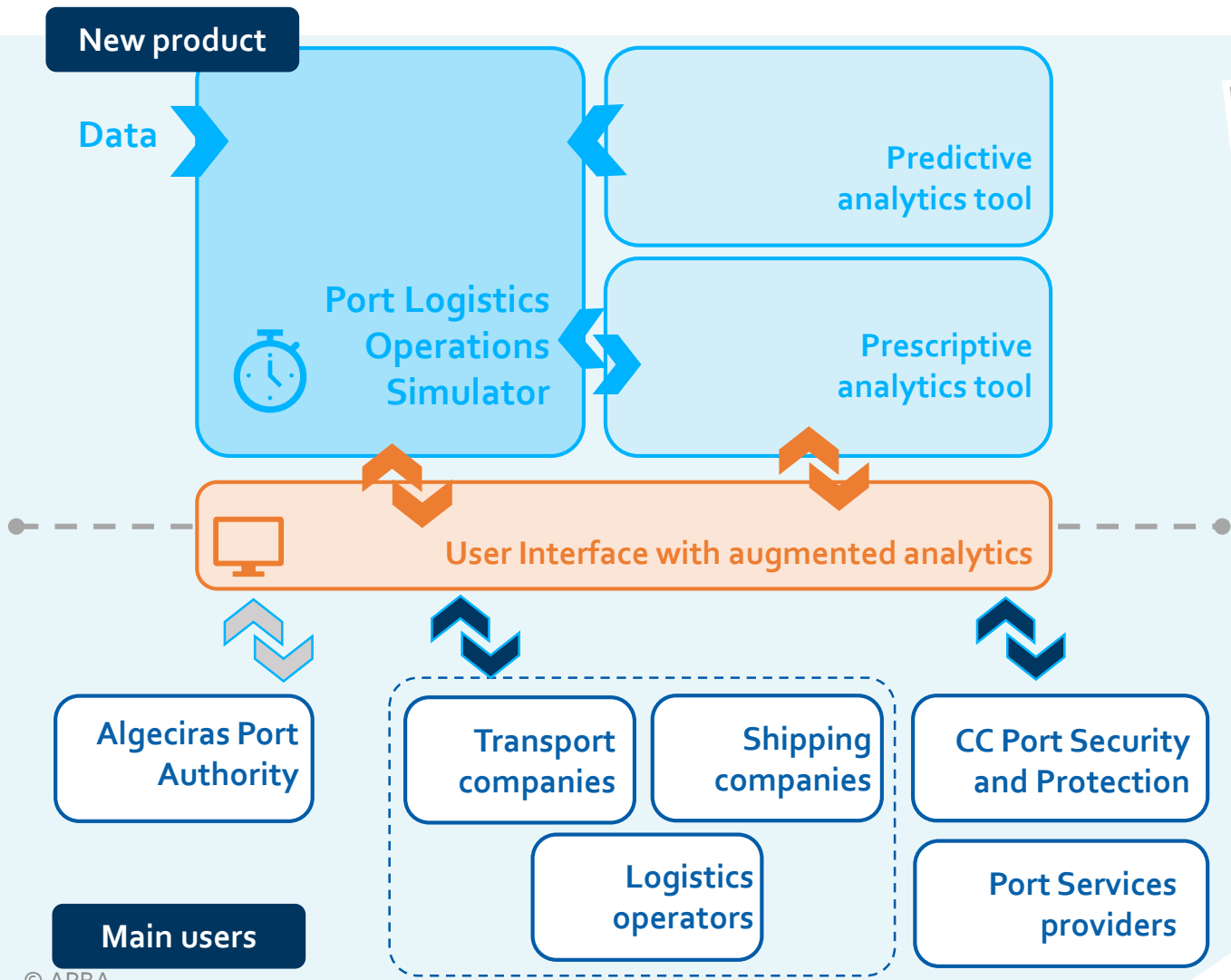
Use cases/Business questions

- ✓ What is the estimated waiting/turnaround time predicted for tomorrow morning?
- ✓ What is the best tugs/pilots allocation?
- ✓ Is it expected that port gates/inner roads will be congested?
- ✓ According to current predictions, when truck/train arrivals would be suggested?
- ✓ How can we optimize truck/train arrivals according to expected vessels' calls?

4.3. Specific requirements to satisfy previous functionalities

1. **Simulation engine** for port-logistics operations at Algeciras Port Hub for cargo (mainly containers and Ro-Ro/Ro-Pax).
2. **Predictive models** (ML/Deep Learning) to predict events, scenarios and impact over operations.
3. **Prescriptive models** to define alternative actions according to their impact over operations (linked to the simulation engine).
4. **Augmented analytic** capabilities to improve UX and support data exploration activities.

5. Expected outcomes (product/service)



6. Expected impacts and savings*



Direct Benefit

- ✓ Reduction of **idle/waiting cost** for vessels and trucks
- ✓ Reduction of **fuel costs** due to slow steaming
- ✓ Reduction of **operating costs** for terminal operators and port services providers due to an improved resource planning (lower service level)
- ✓ Reduction of **gas emissions** in the port area (carbon footprint) due to non-traffic congestion



1h vessel and truck delay

- ✓ We estimate the total value to be captured from better information, predictions and coordination to **87.500€/day** and **over 32 M€/year** (according to current container traffic at Algeciras Port and non-considering social cost due to environmental damages).



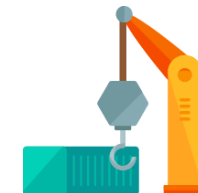
9 CS/day

6.000€/h (18.000 TEU)



700 trucks/day

25€/h (tráiler)



2.500€/h/CS (labor gangs)

7. How to submit an application for the market consultation?

1. Get access to the Tenders' Section within the Algeciras Port Authority Website (<https://www.apba.es/anuncio/413>).
2. Download and read the report "Memoria Descriptiva" that includes all specific requirements and needs of the innovative solution.
3. Submit your application by filling the form "Ficha de propuesta" before 23th September, 2019 and sending to cpi@apba.es.
4. Afterwards, Algeciras Port Authority (contracting authority) will develop a more accurate tender specifications and a suitable procedure. In addition, it may also gauge whether the proposed contract, or a similar one, has been delivered on the market before.